

Curriculum Vitae Mediator

Mr. F.G.J.B. Merks (Felix)

Felix Merks is CEO and founder of Result ADR, the largest ADR provider in the Netherlands and the Dutch member of JAMS International. Mr. Merks is an experienced mediator. He is Master of Dispute Resolution (University of Amsterdam, cum laude) and trained as a trainer in negotiating skills at Harvard Law School. Before founding Result ADR he held various commercial management positions at three international companies.

Mr. Merks is also a trainer and consultant in complex negotiations. He is well known for his positive approach and commitment to helping parties find a sustainable solution for their dispute.

ADR Experience

- Acting as a mediator in business disputes involving public companies
- Advising and assisting in conflicts involving corporate governance situations
- Setting up and supervising pre-court assessment processes
- Mediating multi-party conflicts
- Mediating conflicts between companies and local governments

Representative Matters

- Dispute over the terms of use of infrastructure in the telecom market
- Disputes between cable companies and primary contractors
- Conflict over the operation of a municipal harbor between users and the municipality, with political implications
- Dispute between directors, the supervisory board and the shareholders over company policy and the restructuring of the management team
- Split-up of a consulting company
- Managing a pre-court assessment with respect to damages wrongfully inflicted by a municipality

Honors, Memberships, and Professional Activities

- Member of the Advisory Board of the Dutch Journal of Conflict Management (SDU)
- Negotiating skills trainer
- Board member of the Dutch Association of Estate Mediators
- Member of American Bar Association, section on Dispute Resolution

Education

- Master in Dutch law (Leyden University)
- Qualified ADR-specialist/Legal Mediator (Amsterdam ADR Institute)
- Master of Dispute Resolution (University of Amsterdam)
- Negotiation skills training course (Harvard University)